

C.O.M. LAMINATED SHADE COMPATIBILITY, PROCEDURES & GUIDELINES

Please see page B13 of the Product Guide for C.O.M. requirements, C.O.M. yardage charts and information about seaming.

UNACCEPTABLE FABRICS:

- PLAID
- 100% SYNTHETIC
- TAPESTRY
- VERY HEAVY FABRICS
- FABRICS WITH RAISED PATTERNS
- RARE OR IRREPLACEABLE FABRICS

CAUTION: STRIPED PATTERNS

Striped patterns will not lie perfectly straight.

CAUTION: SEAMING

When seaming is required, THIN SEAMS WILL BE VISIBLE

ALL FABRICS MUST BE TESTED BEFORE AN ORDER IS ACCEPTED FOR LAMINATION

One yard of COM fabric must be sent in for testing before an order will be accepted. The test fabric will be washed, laminated and seamed to check it's adequacy for lamination. This yard of material will be consumed in the testing process.

Sending in the test yard:

1. Fax, email or call the order into B&W customer service as usual.
2. Customer service will send back the B&W order number to track of the material.
3. Send in one yard of material for testing. Clearly label it as "TEST MATERIAL" and with the B&W order number and your purchase order number and side mark.
4. Testing will take approximately 3 days not including shipping time.
5. Once testing is complete you will be notified of the result.
 - If the material passes the testing procedure, follow the procedures on page C114 of the Product Guide for sending in the C.O.M. Yardage requirements are on page B13.
 - If the material fails the testing process, test yard will have been destroyed in the testing process and not be returned.

LIMIT OF LIABILITY

As noted above rare or irreplaceable fabrics should not be sent in for laminating. B&W's liability for fabrics that fail after being laminated is limited to the cost of the fabric or \$100, whichever is less.

The Laminates Collection Specifications and Options

The Laminates Collection

The Laminates Collection is a beautiful selection of drapery fabrics laminated to quality blackout shade cloth, all on a smooth running clutch roller shade. Choose a fabric from the Horizons Soft Treatments collection or C.O.M.

Standard Specifications

- Clutch Roller Shade Controls
- Blackout backing only

Size Limitations

Minimum Width: 8"
 Maximum Height: 96"
 Maximum Width: 96"

**Most fabrics can be seamed and have a maximum width of 96". Some fabrics cannot be seamed. See the chart below for the maximum width.*

C.O.M. Requirements

Due to fabric content, some fabrics are not fit for laminating. For the best results please choose dimensionally stable drapery fabrics. Plaid, 100% synthetic, tapestry, very heavy fabrics and fabrics with raised patterns are not suitable for lamination. Because of the nature of fabric, striped patterns will not be perfectly straight. Rare or irreplaceable fabrics should not be sent in for laminating. All fabrics are subject to approval.

If a fabric is questionable, additional yardage may be required for testing.

Due to the lamination process and the salvage, the maximum unseamed width of a shade made from C.O.M. is 6" less than the fabric width.

C.O.M. Yardage Charts

Use these charts to determine the amount of yardage required for a C.O.M. shade.

Fabrics with no repeats

| Height to: | Width to: | |
|------------|-----------|---------|
| | 48" | 96" |
| 48" | 2 yards | 4 yards |
| 96" | 4 yards | 8 yards |

Fabrics with repeats up to 27"

| Height to: | Width to: | |
|------------|-----------|---------|
| | 48" | 96" |
| 48" | 2 yards | 5 yards |
| 96" | 4 yards | 9 yards |

Add 2 yards for a valance

Seaming

Most fabrics can be seamed to allow the full 96" maximum width. The workroom will take special care in seaming but please note that SEAMS ARE VISIBLE. Please see the fabric index below for maximum widths.

Horizons Soft Treatments Fabric Availability Chart

| Fabric Name | Price Group | Maximum Width Unseamed | Maximum Width Seamed |
|------------------|-------------|------------------------|----------------------|
| Alhambra | 1 | 48" | 96" |
| Aruba | 2 | 51" | N/A |
| Aruba Stripe | 2 | 51" | N/A |
| Atmosphere | 2 | 51" | 96" |
| Baldo/Sussex | 3 | 48" | N/A |
| Bali | 2 | 48" | 96" |
| Bangkok | 3 | 48" | 96" |
| Barone/Cliffside | 3 | 48" | 96" |
| Bella | 2 | 48" | 96" |
| Bianca | 3 | 48" | 96" |
| Boussard | 3 | 48" | 96" |
| Camargue | 3 | 52" | 96" |
| Canali | 3 | 48" | 96" |
| Cashion Stripe | 2 | 48" | 96" |
| Chantal | 3 | 49" | N/A |
| Colby | 3 | 48" | 96" |
| Confetti Plaid | 1 | 54" | 96" |
| Dali | 3 | 48" | 96" |
| Eurotuscan | 1 | 48" | 96" |
| Felicia | 1 | 54" | 96" |
| Greenfield | 4 | 48" | N/A |
| Greer | 3 | 52" | 96" |
| Haiku | 2 | 48" | 96" |
| Hilary | 2 | 48" | 96" |
| Jefferson Linen | 2 | 49" | N/A |
| Langinger | 3 | 48" | 96" |
| Libby | 3 | 48" | N/A |
| Libretto | 2 | 48" | 96" |
| Liverpool | 3 | 48" | 96" |
| Livorno | 2 | 48" | 96" |
| Madi/Century | 3 | 48" | 96" |

| Fabric Name | Price Group | Maximum Width Unseamed | Maximum Width Seamed |
|--------------------|-------------|------------------------|----------------------|
| Malden | 3 | 48" | 96" |
| Marseille | 2 | 52" | N/A |
| Mayfair | 2 | 48" | 96" |
| Melange | 2 | 52" | 96" |
| Micro Suede | 2 | 52" | 96" |
| Mirage | 2 | 48" | 96" |
| Montreal | 2 | 48" | 96" |
| Murjan/Century | 3 | 48" | 96" |
| Nigel/Century | 3 | 48" | 96" |
| Nilam/Luxury | 3 | 48" | 96" |
| Noblesse/Century | 3 | 48" | 96" |
| Orofino | 2 | 50" | 96" |
| Orvis | 3 | 48" | 96" |
| Padre | 2 | 48" | 96" |
| Panama | 3 | 54" | 96" |
| Pastel | 2 | 48" | 96" |
| Paradise | 2 | 48" | 96" |
| Pecos | 2 | 48" | 96" |
| Perue | 3 | 54" | N/A |
| Rajasthan/Sussex | 3 | 48" | N/A |
| Rawhide | 3 | 48" | 96" |
| Rockefeller Stripe | 3 | 48" | 96" |
| Shara | 3 | 48" | N/A |
| Sowell | 3 | 48" | 96" |
| Sutra | 2 | 54" | 96" |
| Tahoe | 2 | 53" | 96" |
| Teresa | 1 | 48" | N/A |
| Tropica | 3 | 48" | 96" |
| Vercelli | 3 | 53" | 96" |
| Westport | 2 | 52" | 96" |
| Wilmington | 1 | 48" | N/A |



See the "Photo Gallery" section for room setting photos of these features and options.

Figuring C.O.M. Fabric Yardage is easy as 1, 2, 3!

NOTE: All charts are based on 54" fabrics. Please call customer service for other widths.

Instructions:

1. Select a style and size.
2. Determine the vertical repeat of the fabric.
3. Refer to the charts on these pages-

Roman Shades: C122-C123

Draperies and Side Panels: C136-138

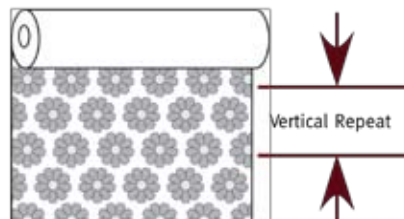
Rod Pocket Top/Bottom: C139

Premium Top Treatments C151-C155

Casual Valances: C159

NO CALCULATIONS NECESSARY!

What is the Vertical Repeat?



Example:

1. A standard Drapery at 95-1/2" x 83-3/4".
2. The vertical repeat of the fabric is 0".
3. Go to the "Standard Fabrics- No Repeats" Drapery chart for that size. Send 14-3/4 yards of material.

Standard Fabrics - No Repeats

| Width to: | 52" | 74" | 96" | 117" | 139" | 160" | 183" | 205" | 227" | 249" | 271" |
|----------------|-------|--------|--------|--------|--------|--------|--------|--------|--------|------|--------|
| Height to: 36" | 4 3/4 | 6 1/2 | 8 | 9 1/2 | 11 1/4 | 12 3/4 | 14 1/4 | 16 | 17 1/2 | 19 | 20 3/4 |
| 48" | 5 3/4 | 7 3/4 | 9 3/4 | 11 1/2 | 13 1/2 | 15 1/2 | 17 1/4 | 19 1/4 | 21 1/4 | 23 | 25 |
| 60" | 6 3/4 | 9 | 11 1/4 | 13 1/2 | 15 3/4 | 18 | 20 1/4 | 22 1/2 | 24 3/4 | 27 | 29 1/4 |
| 72" | 7 3/4 | 10 1/2 | 13 | 15 1/2 | 18 1/4 | 20 3/4 | 23 1/4 | 26 | 28 1/2 | 31 | 33 3/4 |
| 84" | 8 3/4 | 11 3/4 | 14 3/4 | 17 1/2 | 20 1/2 | 23 1/2 | 26 1/4 | 29 1/4 | 32 1/4 | 35 | 38 |
| 96" | 9 3/4 | 13 | 16 1/4 | 19 1/2 | 22 3/4 | 26 | 29 1/4 | 32 1/2 | 35 3/4 | 39 | 42 1/4 |

What Type of Material is Acceptable:

Drapery weight cotton and cotton blends similar to the choices in the sample books are best. Avoid upholstery material, casement, vinyl, and material with backing. Sheers can only be applied to Draperies, Side Panels and assorted Premium Top Treatments. We will not accept sheets or re-work old draperies. **If you are unsure about whether a fabric is appropriate for the application, please send a swatch for approval.**

Procedures for sending C.O.M. to B&W:

1. Call or fax in the order - customer service will fax the B&W order number back.
2. **Clearly label all packages with "HST" and the order number. (Example: HST555123)**
3. **The B&W order number must also be tagged on the roll of fabric.**
3. Mark the face (front) of the fabric.
4. Mark which direction is up.
5. Send the fabric rolled on a tube, not folded.
6. Ship all packages to: 1705 Waukegan Road, Waukegan, Illinois 60085.

IMPORTANT: If your fabric is shipped directly from the supplier, please instruct the supplier to follow the above procedures.